

International

MBA

dual degrees & 1+1s
with Partner Institutions

#gobeyond



International MBA



Master of Advanced Management, IE-Yale

Master of Science in Management Studies, IE-MIT Sloan

Supply Chain (Logistics), IE-MIT / MIT-Zaragoza

International Affairs Law and Diplomacy, IE-Fletcher

Innovation Management and Entrepreneurship (PRIME), IE-Brown





Yale SCHOOL OF
MANAGEMENT

International
MBA

+

Master of
Advanced
Management

IE - Yale



OBJECTIVE

As part of the Global Network for Advanced Management, a forum of elite business schools from around the world, IE is able to offer students to earn an IMBA as well as a Master of Advanced Management (MAM) from Yale University School of Management (SOM). The MAM program gathers the most promising management students from around the world to exchange ideas and points of view that complement the knowledge and skills they learned in their home countries as MBA students.

This dual degree opportunity will provide enriching opportunities inside and outside the classroom. Students will attend classes with Yale MBA students, interact with students from the World Fellow Program and engage in club activities. The curriculum will include SOM courses as well as graduate-level courses offered in other schools that compose Yale University. Furthermore, students will have access to the Yale Career & Recruiting Services and Alumni network.

DUAL DEGREE STRUCTURE

IE Business School International MBA (9 months)

1 st CORE period	2 nd CORE period	3 rd CORE period
Nov-Feb	Feb-May	May-Jul
Management Fundamentals	Core Management Skills	Integration

Yale University School of Management Master of Advanced Management

While at Yale, MAM students will follow a personalized program of graduate-level study in management, economics, political science, international relations, and other fields through coursework at Yale SOM and across the university. With the support of Yale SOM faculty advisors, students choose from hundreds of elective courses taught by leading experts.

While there are no required courses, the following sample schedules illustrate curricular possibilities. A total of 10 semester courses are required.



Examples

Energy/Environment

Transportation and the Urban Future
Commercialization Technologies
Energy Markets Strategy
Energy Systems Analysis
Greening Business Operations
Technology, Society and the Environment
Management and the Environment
Financing Green Technologies

Entrepreneurship

Commercialization of Technologies
Legal Aspects of Entrepreneurship
Intellectual Property
Operating a Hedge Fund
Global Social Entrepreneurship

Finance

Financial Engineering
Investment Management
Fixed Income Security Analysis
Financial Analysis and Management
Law and Economics of
Corporate Control
Financial History
Operating a Hedge Fund
Risk Management

Marketing

Listening to the Consumer
Managing Marketing Programs
Behavioral Perspectives on Marketing
Pricing Strategy
Design and Marketing of New
Products
Consumer Behavior



ADMISSIONS CRITERIA

Students will apply to both schools separately and be evaluated for admission by each based on respective requirements and criteria. For administrative identification applicants to the dual degree program will be requested to indicate their intentions on their applications forms.

The IMBA - MAM Dual Degree is only available to those students who have completed or are in the process of completing their International MBA at IE Business School.



DEADLINES

IE Business School offers two intakes per year (April & November) for its International MBA program and has a rolling admissions process meaning there are no application deadlines. Nonetheless, early application is highly recommended to ensure a place in the intake of your choice.

The application deadline for the MAM program at Yale School of Management is in early May* (though earlier applications are encouraged). Please note that you will need a recommendation from the dean or director of your program as part of the application process and that all MAM students are required to have a visa to legally study in the United States by the start of the program in early August*.

* Key dates are subject to annual change. Please check the corresponding program website for the most up-to-date information



ADMISSIONS REQUIREMENTS

Institution IE Business School

Program International MBA

Process To apply you must submit the online application along with the required supporting documents listed in the application form and the GMAT, GRE or the IE Global Admissions Test (ieGAT). If your complete file meets the selection committee's criteria, you will be invited for an interview.

Requirements

- A minimum of 3 years of work experience
- Bachelors Degree or equivalent (transcripts and diploma)
- Entrance Exam (GMAT, GRE or ieGAT)
- Language Certificate (English or Spanish) if you are a non native speaker of the language in which you are planning to study the program
- 1 page Curriculum Vitae
- Two Letters of Recommendation
- Photo and copy of passport
- Application Fee: 125 Euros

FEES AND FINANCIAL AID

The tuition fees for the programs are:

- International MBA _____ €59,900*
- MAM _____ \$55,430*

Requests for financial aid will be processed separately by each institution and in accordance with the school's policy.

* Prices are subject to annual change. Please check the corresponding program websites for the most up-to-date information

CONTACT INFORMATION

IE Business School

Admissions Department
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28006 Madrid, Spain
Phone: +34 91 568 96 10
Fax: +34 91 568 97 10
Email: IMBA.admissions@ie.edu

Yale School of Management

Master of Advanced Management Program
135 Prospect Street, P.O. Box 208200
New Haven, Connecticut 06511 USA
Phone: +1 203 436 8402
Email: Advanced.Management@Yale.edu

Yale University School of Management (SOM)

Master of Advanced Management (MAM)

Admission to the Master of Advanced Management program is available to students who either (1) are enrolled in Global Network for Advanced Management member schools and expect to receive their MBA degree or equivalent before the program start in August or (2) have graduated from a Global Network for Advanced Management member school within the past two years with an MBA or equivalent degree. To apply you must use the online application found on the website.

- Official transcript from your current MBA program
- Standardized test scores (e.g., GMAT, GRE) taken when applied to MBA program
- One letter of recommendation from the Dean or Director of your MBA program.
- Curriculum Vitae
- 2 Essays
- Application Fee

For more information, please check: <http://mam.som.yale.edu/admissions>

MM 404





International
MBA

+

Master of
Science in
Management
Studies

IE - MIT Sloan



OBJECTIVE

This dual degree has been designed for students who want to combine IE Business School's innovative and diverse International MBA program with MIT Sloan's prestigious faculty and teaching methodologies. Students can personalize their learning experience and deepen their knowledge in a particular area of management and then write a thesis at MIT Sloan. They are advised on how to combine their professional and educational experiences as they connect with the world's leading firms and distinguish themselves in the competitive job marketplace.

DUAL DEGREE STRUCTURE

IE Business School International MBA (9 months)

1 st period	2 nd period	3 rd period
Nov-Feb	Feb-May	May-Jul
Management Fundamentals	Core Management Skills	Integration

MIT Sloan

The MSMS degree is a 90-unit curriculum with a 66-unit requirement to be completed in MIT coursework. This includes courses at MIT Sloan, other MIT departments, and Harvard University. Each student's curriculum and Master's thesis will be directed by a faculty adviser in his or her chosen concentration area. An applicant must specify a proposed area of concentration in his or her application. The specific concentration topic can combine courses in one of the following three MIT Sloan academic groups:

1. Behavioral and Policy Sciences, which offers courses in strategy, technological innovation & entrepreneurship, organization studies, and international management.
2. Economics, Finance, and Accounting, which offers courses in international economics, applied microeconomics, corporate finance, financial engineering, and managerial accounting, as well as other subjects.
3. Management Science, which offers courses in operations management, operations research and statistics, information technology, and marketing.

Example 1: Technology-based Entrepreneurship:

Curriculum:

Fall Semester

- Corporate Entrepreneurship (15.369)
- New Enterprises (15.390)
- Technology Sales & Sales Management (15.387)
- Software Business (15.358)
- Thesis (15.thg)

Spring Semester

- Managing Innovation and Entrepreneurship (15.351)
- Designing and Leading the Entrepreneurial Organization (15.394)
- Entrepreneurship Lab (15.399)
- Technology Strategy (15.912)
- Thesis (15.thg)

Example 2: International Business Management:

Curriculum:

Fall Semester

- Special Seminar: International Financial Management (15.967)
- Global Entrepreneurship Lab (15.389)
- Sustainability, Trade, and the Environment (15.657)
- Political Economy I: Theories of the State and the Economy (15.678)
- Thesis (15.thg)

Spring Semester

- Applied Macro and International Economics (15.014)
- Global Strategy and Organization (15.22)
- Global Markets, National Policies, and the Competitive Advantage of Firms (15.223)
- Special Seminar: China and India (15.229)
- Thesis (15.thg)

ADMISSIONS CRITERIA

Students will apply to both schools separately. The IE - MIT Sloan dual degree is only available to students beginning their International MBA in November. In addition, only those who have completed or are in the process of completing their International MBA at IE Business School may apply to the Master of Science in Management Studies program.

DEADLINES

IE Business School offers a rolling admissions process. As such, there are no application deadlines for any particular intake. However, given the limited number of places in the program and the diverse student body, it is highly recommended you present your application approximately one year prior to program commencement, especially as seats fill prior to the program start.

There is only one intake of students per year at MIT Sloan. Students begin in September* and graduate in June*. The application deadline for the MSMS is usually at the end of January* of the same year the program takes place and students have to report to MIT two weeks prior to the start of classes.

*Key dates are subject to annual change. Please check the corresponding program website for the most up-to-date information.

IE BUSINESS SCHOOL ADMISSIONS REQUIREMENTS

To apply you must submit the online application along with the required supporting documents and the GMAT, GRE or IE Global Admissions Test (ieGAT). If your complete file meets the selection committee's criteria, you will be invited for an interview.

- A minimum of 3 years of work experience
- Bachelors Degree or equivalent (transcripts and diploma)
- Entrance Exam (GMAT, GRE or ieGAT)
- 1 page Curriculum Vitae
- Two Letters of Recommendation
- Language Certificate (English or Spanish) if you are a non native speaker of the language in which you are planning to study the program
- Photo and copy of passport
- Application Fee: 125 Euros

MIT SLOAN ADMISSIONS REQUIREMENTS

Applicants will be evaluated based on performance in their International MBA program, recommendations, application materials, and other criteria. To be considered, applicants must demonstrate stellar undergraduate and graduate school grade point averages as well as GMAT, GRE, and/or TOEFL scores. An applicant must specify a proposed area of concentration in his or her application.

Application: apply online at the MSMS website: <http://mitsloan.mit.edu/msms>

- Application Form
- Academic Records (Transcripts)
- Test Score(s)
- 3 Letters of Recommendation
- 2 Essays and Statement of Purpose
- Curriculum Vitae (1 page length)

FEES AND FINANCIAL AID

The tuition fees for the programs are:

- International MBA _____ €59,900*
- MIT-Sloan _____ \$60,000*

Requests for financial aid will be processed separately by each institution and in accordance with the school's policy.

* Prices are subject to annual change. Please check the corresponding program websites for the most up-to-date information

CONTACT INFORMATION

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MIT Sloan School of Management

Master of Science in Management Studies Program

MIT Sloan School of Management

50 Memorial Drive, Bldg.

E52-449 Cambridge, MA 02142

Online contact form:

<http://mitsloan.mit.edu/academic/msms/questions.php>

Phone: +1 617 715 4650

msms@sloan.mit.edu





International MBA

+

Supply Chain
Management
(Logistics)

IE - MIT
MIT-Zaragoza
MIT-Malaysia

OBJECTIVE

In today's business environment, companies are looking to optimize production and reduce costs while efficiently reaching their customers, driving global supply chain management and logistics to the forefront of business strategy.

In recognition of this development and in alignment with the objective to enable professionals to quickly respond to the challenges of globalization, IE Business School, MIT Center for Transportation and Logistics (CTL₁) in Cambridge, Massachusetts, Zaragoza Logistics Center in Spain and the Malaysia Institute for Supply Chain Innovation have partnered a Dual Degree: International MBA & Supply Chain and Logistics program in which participants will have the opportunity to earn both the International MBA degree at IE Business School and one of the following specialized titles:

- **Master of Engineering in Logistics degree from the Supply Chain Management (SCM) program at the MIT Center for Transportation and Logistics (CTL) in Cambridge, Massachusetts, USA.**
- **Master of Engineering in Logistics & Supply Chain Management (ZLOG) at the Zaragoza Logistics Center (ZLC₂) in Zaragoza, Spain.**
- **Master of Science in Supply Chain Management (MSCM) at the Malaysia Institute for Supply Chain Innovation (MISI), Malaysia.**

This dual degree program is intended to prepare professionals for careers that combine general management capabilities with specialized logistics and supply chain management skills.



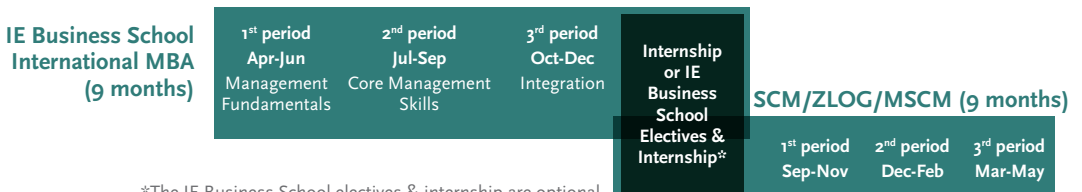
DUAL DEGREE STRUCTURE

Students can start the program in either institution and complete the dual degree in the other. The total duration of the dual degree can vary from **19 months to 2 years** depending on the combination chosen. Several combinations are possible:

Option 1: If the student joins IE's November intake and then MIT/ZLC/MISI in September, the total duration of this combination would be 19 months minimizing the time the student spends away from the job market. The structure is as follows:



Option 2: If the student joins Business School's April intake and MIT/ZLC/MISI in the following year, students can pursue an internship to fill the gap between the two degrees which is a great opportunity to already gain professional experience in the area in which they will specialize in at MIT/ZLC/MISI. The total duration of this combination is 2 years. The structure looks as follows:



*The IE Business School electives & internship are optional.

Option 3: If the student joins MIT/ZLC/MISI in September and IE Business School's November intake, the students have the opportunity to pursue an internship to fill the gap between the two degrees and directly apply what they learnt in MIT/ZLC/MISI. The total duration of this combination is 22 months. The structure would be as follows:



*The 4th period at IE is optional in this case.



ADMISSIONS REQUIREMENTS*

Institution IE Business School

Program International MBA

Process To apply you must submit the online application along with the required supporting documents and the GMAT, GRE or IE Global Admissions Test (ieGAT). If your complete file meets the selection committee's criteria, you will be invited for an interview.

Requirements

- A minimum of 3 years of work experience
- Bachelors Degree or equivalent (transcripts and diploma)
- Entrance Exam (GMAT, GRE or ieGAT)
- Two Letters of Recommendation
- Language Certificate (English or Spanish) if you are a non native speaker of the language in which you are planning to study the program
- 1 page Curriculum Vitae
- Photo and copy of passport
- Application Fee: 125 Euros

ADMISSIONS CRITERIA

Students will apply to both schools separately and be evaluated for admission by each based on respective requirements and criteria, including GMAT, GRE or IE Global Admissions Test (ieGAT) as applicable. For administrative identification, applicants for the dual degree program will be requested to indicate their intentions on their applications to both schools so that close consultation between both institutions' admissions offices be facilitated. Please note that tuition scholarships supporting the dual degree program are only available if application and admission to both schools has been processed prior to commencement of either.

DEADLINES

IE offers two intakes per year (April & November) and has a rolling admissions process meaning there are no deadlines. On the other hand, MIT-CTL/MISI and ZLC centers have one intake per year and review application deadlines in 2 to 3 rounds, depending on the institution. Therefore, students applying for the fall intake of the SCM/ZLOG/MSCM should not apply after the previous spring season*. Please note that those seeking financial support are strongly recommended to apply simultaneously to both institutions to ensure funding opportunities.

*Key dates are subject to annual change. Please check the corresponding program website found under 'Admissions Requirements' for the most up-to-date information.

MIT Center for Transportation and Logistics
Malaysia Institute for Supply Chain Innovation

Zaragoza Logistics Center

SCM and MSCM

ZLOG

SCM program: apply through the MIT Admissions Office, specifying the "Engineering Systems Division" as the home department and the "Master of Engineering in Logistics" as the degree. Additional materials must be submitted to the SCM Admissions Office.

To apply you must submit your application form online or mail it to ZLOG Admissions Office along with the additional documents required by the institution.

MSCM program: Apply online through the MISI Admissions Office.

For more information, please visit:
<http://mastersupplychain.edu.es>

For more information, please visit:
<http://scm.mit.edu> or www.misi.edu.my

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|--|---|---|---|
| <ul style="list-style-type: none">• SCM Application• GMAT or GRE• IELTS• Transcripts• 3 Recommendation letters | <ul style="list-style-type: none">• Curriculum Vitae• Statement of Objectives• 2 Essays | <ul style="list-style-type: none">• ZLOG Application• Application fee• Curriculum Vitae• GMAT or GRE | <ul style="list-style-type: none">• 3 Recommendation letters• Language certificate• Complete University transcripts and Diploma |
|--|---|---|---|



FEES AND FINANCIAL AID

The tuition fees for the programs are:

- International MBA _____ €59,900*
- ZLOG program _____ €21,500*
- SCM program _____ \$57,920*
- MSCM program _____ RM85,000*

* Prices are subject to annual change. Please check the corresponding program websites for the most up-to-date prices

Requests for financial aid will be processed separately by each institution and in accordance with the school's policy. In order to request scholarships or financial aid, candidates must have already received a definitive admission prior to the beginning of either program.

CONTACT INFORMATION

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ZLC Admissions Office

Edificio Náyade 5
c/Bari 55 – PLAZA.
50197 Zaragoza, SPAIN

Phone.: +34 976 077 605

Fax: +34 976 077 601

admissions@zlc.edu.es

Skype: [zlc_admissions_office](https://www.skype.com/en/contacts/voice/zlc_admissions_office)

MIT Center for Transportation and Logistics

MIT SCM Office

1 Amherst Street, Building E40 Room 363
Cambridge, MA 02142

Phone: +1-617-324-6564

Fax: +1-617-253-7972

scm@mit.edu

IT Malaysia MSCM Program Admissions

1 Amherst Street, Building E40 Room 363,
Cambridge, MA 02142, USA

www.misi.edu.my

Mark Colvin
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 THE FLETCHER
SCHOOL
TUFTS UNIVERSITY

International
MBA

+

International
Affairs
Law and
Diplomacy

IE-Fletcher



OBJECTIVE

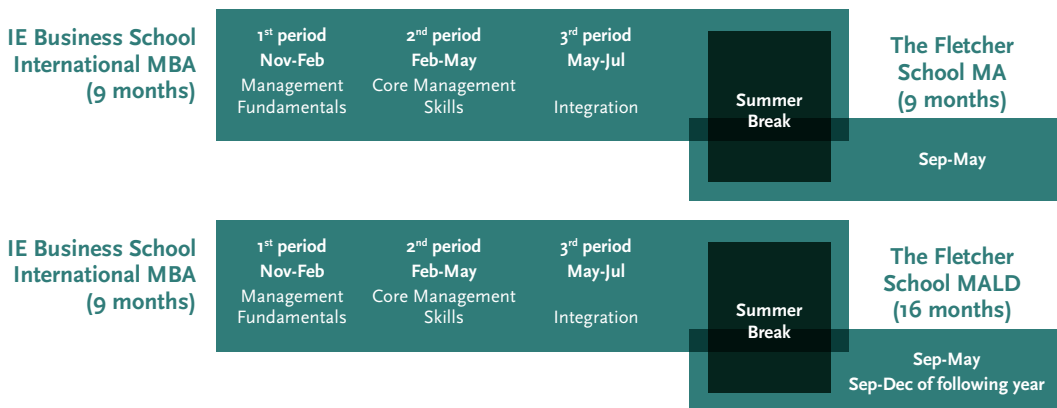
The objective of this dual degree is to allow students to earn both a Master of Business Administration (MBA) at IE Business School¹ and a Master of Arts in Law and Diplomacy (MALD)² or a Master of Arts (MA)³ in International Law and Organizations; Diplomacy, History and Politics; and Economics and International Business where applicable - at Fletcher in less time than would be required if each degree were sought separately. For this purpose each school will credit certain electives from the other school toward its degree.

This dual degree program is intended to prepare students for careers that combine international affairs and management. It is particularly appropriate for students who seek management responsibilities in international corporations, global financial institutions, international economic and development institutions, and government agencies.

DUAL DEGREE STRUCTURE

Students can start the program in either institution and complete the dual degree in the other. The total duration of the dual degree can vary from **19 months to 2 years** depending on the combination chosen. Several combinations are possible:

Option 1: If the student joins IE's November intake and then MA/MALD in September, the total duration is around 2 years (depending on the combination) with the following structure:



Option 2: If the student joins IE's April intake and then MALD in January, the total duration is around 2 years (depending on the combination) with the following structure:





ADMISSIONS CRITERIA

Students will apply to both schools separately and be evaluated for admission by each based on respective requirements and criteria, including GMAT, GRE or IE Global Admissions Test (ieGAT) as applicable. For administrative identification applicants to the dual degree program will be requested to indicate their intentions on their applications to both schools so that close consultation between both institutions' admissions offices be facilitated. Please note that generally speaking tuition scholarships supporting the dual degree program are only available if application and admission to both schools has been processed prior to commencement of either. Please note that the MA is targeting senior students whereas the MALD is targeting junior students. For further information, refer to the programs' websites.



DEADLINES

IE Business School offers two intakes per year (April & November) for its International MBA program and has a rolling admissions process meaning there are no application deadlines. Nonetheless, early application is highly recommended to ensure a place in the intake of your choice. The Fletcher School also has two intakes per year (September & January) for its MALD and one intake for its mid-career MA program (September). While the vast majority of applications to MALD are for the fall semester, a small class is admitted each year for the spring semester starting in January. The Fletcher School reviews applications in 3 rounds⁴. Please note that those seeking financial support are strongly recommended to apply simultaneously to both institutions to ensure funding opportunities.



ADMISSIONS REQUIREMENTS³

Institution IE Business School

Program International MBA

Process To apply you must submit the online application along with the required supporting documents listed in the application form and the GMAT, GRE or ieGAT. If your complete file meets the selection committee's criteria, you will be invited for an interview.

Requirements

- A minimum of 3 years of work experience
- Bachelors Degree or equivalent (transcripts and diploma)
- Entrance Exam (GMAT, GRE or ieGAT)
- 1 page Curriculum Vitae
- Two Letters of Recommendation
- Language Certificate (English or Spanish) if you are a non native speaker of the language in which you are planning to study the program
- Photo and copy of passport
- Application Fee: 125 Euros

FEES AND FINANCIAL AID

The tuition fees for the programs are:

- International MBA _____ €59,900*
- ZLOG program _____ €21,500*
- MA/MALD _____ \$38,464*

Requests for financial aid will be processed separately by each institution and in accordance with the school's policy. In order to request scholarships or financial aid, candidates must have already received a definitive admission prior to the beginning of either program and indicate they are applying to the dual degree program.

* Prices are subject to annual change. Please check the corresponding program websites which you can find under 'Admissions Requirements' for the most up-to-date information

CONTACT INFORMATION

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The Fletcher School

Tufts University

160 Packard Avenue

Medford, MA 02155-7082

Phone: + 1 617 627 3040

Fax: + 1 617 627 2929

fletcheradmissions@tufts.edu

The Fletcher School

MALD/MA

To apply you must use the online application found on the website. Candidates should specify the program of interest

- Application fee
- Curriculum Vitae
- Application for Admission
- Personal Statement
- Supplemental essay
- Evaluative Interview (optional)
- GMAT or GRE
- English certificate such as TOEFL
- Official academic transcripts from all previously attended institutions
- 3 Recommendation letters

1 International MBA website: www.ie.edu/imba / 2 MALD website: <http://fletcher.tufts.edu/MALD>

3 MA website: <http://fletcher.tufts.edu/MA> / 4 Please refer to the website for the deadlines of each program



How can we adapt the current organization of [unclear]
to provide a personally [unclear]



BROWN

International
MBA

+

Program in
Innovation
Management
and Entrepreneurship

P R I M E

IE Brown 1+1

OBJECTIVE

The objective of the IMBA-PRIME is to allow students to personalize their MBA experience at IE Business School by participating in an engineering and science program offered by Brown University. Through this opportunity, IE's innovative MBA program can be coupled with Brown's focus on the development of ideas grounded in sophisticated science and engineering concepts. The PRIME experience is unique in that it allows students to comprehensively address the realities of value creation.

1+1 STRUCTURE

PRIME begins in September and finishes in May. Students have two options. They could choose to start the International MBA in November and then begin PRIME the following September or they could choose to study PRIME first and go the International MBA in the April intake.



International MBA November intake (9 months)

1 st period	2 nd period	3 rd period	PRIME
Nov-Jan	Feb-May	May-Jul	September
Management Fundamentals	Core Management Skills	Integration	



PRIME – Brown University

Fall Semester

TITLE

- Business Engineering Fundamentals I
- Innovation & Technology Management I
- Technology Entrepreneurship & Commercialization I
- Globalization Immersion Experience & Entrepreneurship Laboratory

Spring Semester

TITLE

- Business Engineering Fundamentals II
- Innovation & Technology Management II
- Technology Entrepreneurship & Commercialization II
- Topics in Emerging & Breakthrough Technologies



DEADLINES

IE Business School offers two intakes per year (April & November) for its International MBA program and has a rolling admissions process meaning there are no application deadlines. Nonetheless, early application is highly recommended to ensure a place in the intake of your choice.

The deadline for submission of PRIME applications is in the beginning of February*.

*Key dates are subject to annual change. Please check the corresponding program website for the most up-to-date information. Late applications from current IE International MBA students can be considered. Please contact PRIME directly.

IE BUSINESS SCHOOL ADMISSIONS PROCESS

To apply you must submit the online application along with the required supporting documents and the GMAT, GRE or IE Global Admissions Test (ieGAT). If your complete file meets the selection committee's criteria, you will be invited for an interview.

- A minimum of 3 years of work experience
- Bachelors Degree or equivalent (transcripts and diploma)
- Entrance Exam (GMAT, GRE or ieGAT)
- Two Letters of Recommendation
- Photo and copy of passport
- Language Certificate (English or Spanish) if you are a non native speaker of the language in which you are planning to study the program
- 1 page Curriculum Vitae
- Application Fee: 125 Euros

BROWN UNIVERSITY ADMISSIONS PROCESS

You can find Brown's online application here: www.applyweb.com/browng

- Transcripts from all colleges and universities previously attended or in which you are currently enrolled.
- A personal statement outlining your background as well as educational and professional objectives.
- Three letters of recommendation by persons well qualified to speak from first-hand knowledge about your potential for graduate study.
- TOEFL/IELTS Scores for all International applicants whose native language is not English
- GRE or GMAT scores
- Application fee

FEES AND FINANCIAL AID

The tuition fees for the programs are:

- International MBA _____ €59,900*
- PRIME _____ \$42,808*

Requests for financial aid will be processed separately by each institution and in accordance with the school's policy.

* Prices are subject to annual change. Please check the corresponding program websites for the most up-to-date information

CONTACT INFORMATION

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