

International MBA



Placement Report 2011

Looking for talent?

we have it!



International MBA

Class of 2010

Placement Report

IE Business School
Careers Management Center

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International MBA Class of 2010 Placement Report

IE Business School
Careers Management Center



Margarita Alonso
Director General, Alumni & Careers

Dear Alumni and Recruiters,

We are proud to present this document, the result of two years of hard work in restructuring Alumni & Careers and of your much appreciated collaboration with us. Your dedication, coupled with geographic outreach through our international offices, has been essential in our obtaining these results in line with the values and identity of our school.

From the Director

**A source
of pride...**

The figures we share in this document show that Alumni & Careers are global departments capable of serving our alumni and recruiters from around the world. The integration of these two departments, as well as the effective implementation of technologies and social networks, has enabled us to reach over 10,000 members on LinkedIn, making us significantly more **innovative** in maintaining contacts between students and alumni through networking and professional development activities.

The Alumni Department successfully organized more than 700 activities on campus, online and in over 42 countries. We are still celebrating the results of the latest Global Alumni Forum in Lima, Peru with over 600 attendees.

The restructuring of the Careers Management Center into three specialized teams has brought us further into line with the hallmark strengths of IE, which are what set our graduates apart in the job market. A specialized team of Career Advisors is essential when it comes to following up and providing key resources to further the individual career pursuits of each of our students.

The Recruiter Relations team has concentrated exclusively on working with employers, to pinpoint the skills and specific characteristics required by our recruiting partners. This focused work has resulted in greater insight into these companies for our students and alumni through club activities, presentations, career fairs and other networking activities.

This deeper understanding of the type of skills that business organizations demand has been crucial in the design of career development programs and curricular as well as extracurricular activities by the Careers Management Center. I particularly want to highlight the excellent reception by both students and recruiting companies of the Finance Track developed in collaboration with BBVA, and the Consulting Track. These tracks have played a pivotal role in enabling our students to deepen their industry knowledge and be even more successful in various competitive selection processes.

The experience of studying in a **diverse** class is an added plus to the rigor of our International MBA, but it is also a challenge for us in that we are required to manage the very different geographic and professional interests of our students. Hence our integration with IE's network of international offices aims to provide an excellent service to recruiters around the world, while catering to the different interests of our students and global talent needs.

Moreover, I would like to share something with you which underlines the fact that IE is not only a reference in attracting female talent, but also in transforming women students into true leaders of tomorrow. In 2010 the highest salary mark was achieved by a woman – which proves that our work with specific scholarships, leadership training initiatives and mentoring programs for **women** has been very effective indeed.

We are world leaders in the field of **entrepreneurship** and many of our students launch new business ventures after graduation. Notably, this year 15% of the student body of the Spanish-taught section of the IMBA program did not seek employment because their primary reason for choosing our school was for its international environment and to build a network in order to return to their **family's business** (the majority in Latin America) and implement what they had learned.

Excellence is an attitude rather than an achievement, hence our successes serve as a stimulus for us to continue working hard. I would like to thank you, as none of this would have been possible without your support.

**Thank you very much,
and let's keep in touch!**

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IE Business School
Careers Management Center



From

IE Alumni

The IE Alumni Department managed more than 700 international and online activities last year in 120 countries targeting 40,000 alumni, provided learning and networking opportunities and coordinated its activities with the Careers Management Center, leveraging on the networks built among the entire IE Community to reach its goals.

IE Clubs are the umbrella under which our activities are structured and which revolve around four main areas: geographic, industry, functional and affinity. These clubs provide continuous learning support to both students and alumni, serve to update knowledge and trends and create a forum in which all members of the IE community with similar professional interests can interact and network.

Geographical clubs provide the networking support for our alumni when they return home after their Master's degree or upon relocating to a new city or country. Geographical clubs have local chapters on campus and in their area of influence, enhancing the network prior to students entering that market after finalizing their studies. Last year these clubs supported Career Drives around the world involving alumni, headhunters and recruiters, in places such as Portugal, Italy, Brussels, Singapore and Brazil, amongst others.

The Global Alumni Forum events in Lima, Peru and Madrid, Spain attracted 600 and a 1,000 attendees respectively, demonstrating the growing interest of our alumni and students in increasing networking opportunities not only around the campus but also around the globe.

Industry and Functional clubs develop academic and networking activities that gather students, alumni and recruiters that are interested in the same industry or the same function in different companies.

Diversity is one of the benefits that enrich the learning experience at IE but it can also prove to be a challenge when it comes to recruiting. This is why strategic alumni clubs such as Consulting, Finance and Marketing go above and beyond, and develop career tracks along with the IE Careers Management Center. These tracks are specific specialization paths for those students who want to focus or make a career change in these competitive areas, providing cutting edge education and outstanding networking opportunities.

Affinity clubs create a relaxed environment, in which alumni can build more personal links, outside of a strictly professional environment. The monthly London informal gathering brings over 100 alumni together.

Social networks such as Twitter or LinkedIn, with alumni groups of more than 10,000 members, have become an invaluable source of networking and a way to keep track of a network with such a wide array of diverse interests, allowing alumni to be more efficient in connecting with people with similar interests.

As a result of the coordination that exists between the Alumni Association, the Careers Management Center, and the representative offices of IE around the globe we have fostered the professional and personal growth of our alumni, and provide the support for a long term relationship.



We would be delighted to have you join us and take part in our activities!

International MBA Class of 2010 Placement Report

IE Business School
Careers Management Center

The Careers Management Center



The members of the **Careers Management Center (CMC)** serve as professional development partners for **IE Business School, IE Law School, IE School of Arts & Humanities, IE University and all IE Alumni**, shaping individuals ready to contribute to the success of a company.

Center

We partner with companies across several industries and regions to help them identify the talent they need to succeed in today's complex, competitive business environment, adapting to specific needs and recruitment cycles.

In 2010 along with the recovering global economic markets, we at the CMC took several steps to further enhance our students' employability.

We are pleased to present the **placement information of our International MBA Class of 2010**. In the following pages you will see the statistics for employment, mobility, career choices of our students, a section dedicated to our women students and other key recruitment facts.

With regards to the successful placement of **IE International MBA Class of 2010**, we would like to thank our recruiters for their continuous recognition of IE as a reliable source of talent. We are also grateful to the entire IE community (alumni, faculty and staff) for their support in our efforts to help our students achieve their professional objectives, and of course to our students for their invaluable contribution in spreading our School's values around the world, making a noticeable difference in the business world and the communities where they live.

We hope you find this information useful!

International MBA

Class of 2010

Placement Report

IE Business School
Careers Management Center



I. Facts and Trends

In 2010, as the world economy recovered from the crisis, setting new levels of competitiveness in the job markets, the Careers Management Center rose to the challenge of placing IE students globally.

We are truly proud of our achievements. We restructured our Center to form three specialized teams consisting of career advisors, recruitment relations managers and career education professionals. We also added core career content to the program curricula while continuing to provide personal career advising, and we have seen an increased exposure to recruiters all over the world.

With regards to educating, advising and assisting our students and alumni in their job search, we are pleased to report that we have developed a well rounded approach to career development.

Our International MBA program is designed to limit time away from the workplace while providing a complete International MBA experience which extends beyond academic achievement to include global networking, projects and business and leadership initiatives.

As a result, 89% of the Class of 2010 secured a job within 3 months of graduation. 40% received at least one job offer while still on campus, and 43% of these jobs were managed by the Careers Management Center.

About 67% of the Class of 2010 joined companies in the consulting, financial services, telecom/technology and consumer goods sectors. Other industries of choice included energy, pharma and biotech, manufacturing, non-profit, and media.

With regards to functions, 24% accepted a job in consulting, 18% in marketing/sales, and 21% in general management.

Almost 10% of the graduates launched their own companies and ventures after graduation.

Region-wise, while most of the 2010 graduates decided to work in Europe (52%), we have seen an increase in placements in North America and Asia. Latin America also remains a preferred location for our graduates.

In terms of geographical mobility, the North Americans showed the highest mobility in that almost 50% accepted jobs in Europe. Asian and Latin American graduates also showed high levels of mobility.

These new graduates joined the ranks of the more than 42,000 IE alumni who are based in more than 100 countries, in both public and private sectors and all types of industries with the aim of creating value for their communities.

International MBA Class of 2010 Placement Report

IE Business School
Careers Management Center



II. Profile of Graduates

Of all our values, **diversity** is the one that distinguishes us the most. We strongly believe that our students learn not just from our faculty but also by interacting with classmates from diverse educational, professional and social backgrounds. **With over 90 nationalities on campus, and at least 50 in any given class,** our graduates have definitely learned how to operate in a multicultural environment.

Total Number of 2010 Graduates 636

| Gender | % |
|---------------|----------|
| Male | 73 |
| Female | 27 |

| Age | % |
|------------|----------|
| Average | 29.1 |

| Work Experience | years |
|------------------------|--------------|
| Average | 5.2 |

| Nationalities | 68 |
|------------------------|-----------|
| International Students | 84% |

| Geographic Distribution | % |
|--------------------------------|----------|
| Africa and the Middle East | 6 |
| Asia | 14 |
| Europe (excluding Spain) | 23 |
| Latin America | 32 |
| North America (US and Canada) | 9 |
| Spain | 16 |

| Undergraduate Degrees | % |
|--------------------------------|----------|
| Business and Commerce | 33 |
| Engineering | 31 |
| Economics | 10 |
| Social Sciences and Humanities | 11 |
| Law | 6 |
| Information Technology | 4 |
| Sciences | 4 |
| Others | 1 |

| Sectors | % |
|---|----------|
| Industry, Energy and Construction | 19 |
| Consulting | 18 |
| Finance and Banking | 17 |
| Consumer Goods and Distribution | 13 |
| Telecommunications, Technology and e-commerce | 11 |
| Entertainment, Media and Hospitality | 7 |
| NGO, International Institutions and Public Sector | 5 |
| Pharmaceutical, Biotechnology and Healthcare | 4 |
| Law, Auditing and Tax | 4 |
| Others | 2 |

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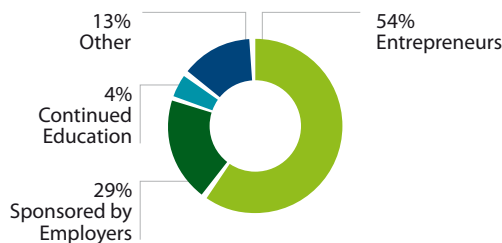
III. Placement Statistics

1. 2010 Results

| | |
|--|------------|
| Total Number of Students | 636 |
| Respondents to the Placement Survey | 87% |
| Job Seekers* | 83% |
| Placement 3 Months after Graduation** | 89% |

Non-jobseekers*

Reasons for not seeking a job***



* Of the total number of respondents

** Of the total number of Job Seekers

*** Of the total number of Non Job Seekers

Entrepreneurs amount to almost 55% of the non job seekers (almost a 10% of the whole class). Some came to IE with the idea of creating their own companies. Others came up with a business plan while on campus.

But, the **entrepreneurial spirit is at the core of everything we do** at IE. By means of the mandatory and elective entrepreneurship classes, the Venture Lab and related activities, we instill entrepreneurial spirit in all our graduates, who in turn spread the entrepreneurial character through the corporate world.

A number of the students who decided to continue their education chose one of the dual degrees offered by IE Business School.

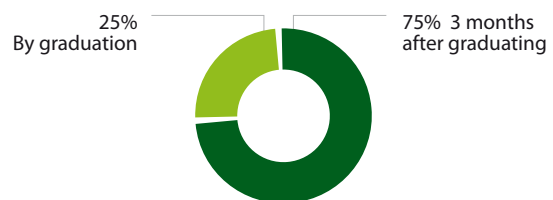
International MBA Class of 2010 Placement Report

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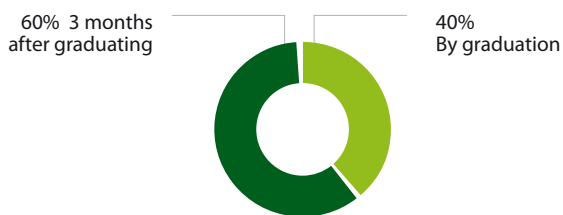
Job Opportunities and Placement Statistics

The career management courses, which are part of the curriculum, and the career advisor's guidance, help students identify their professional goals and develop a strategy to achieve them.

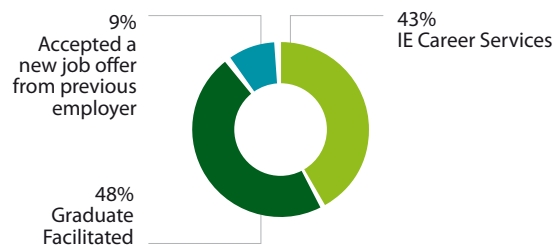
Job offers accepted



Job offers received



Source of Job Offer



“

The Wharton Global Consulting Practicum (GCP) was one of the most valuable experience of my MBA. It gave me a great introduction to life as a management consultant and played a big part in helping transition my career to a top management consulting firm in London. The recruiters viewed it as an internship in consulting and it made my profile that much more attractive to them. The program also aided greatly in the dreaded consulting case interviews as I could draw upon my experience with GCP. Of course, the travel to the Wharton campus in the USA was also a great perk!”



Vishal Shete
International MBA
Management Consultant,
Capco UK

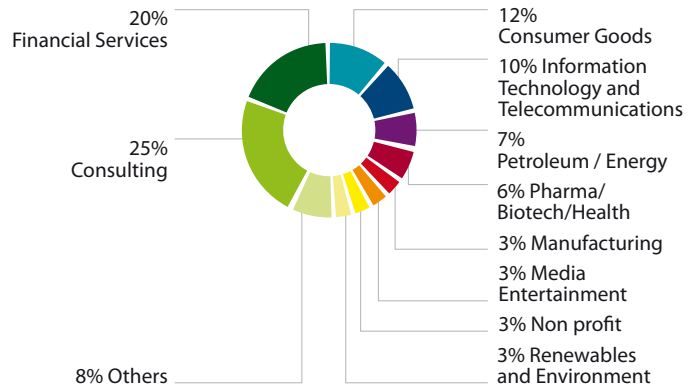
2. Career Choices

The diversity of our student body results in an interest in jobs in all types of companies, multinationals and SMEs, private and public, across a wide range of industries and geographies. It is a challenging situation for the Careers Management Center, but it also allows us to **serve all types of recruiters worldwide, making sure they always find a pool of qualified candidates among our students.**

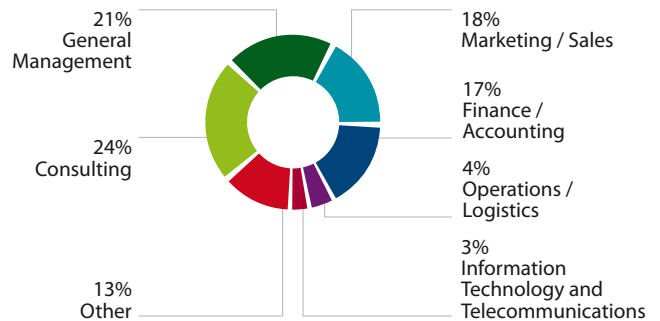
While Consulting was the first industry of choice in 2010, as in previous years, our students were almost equally interested in jobs in other sectors. As the world economy showed strong signs of recovery, our placement in the **Financial Sector also improved to 20% of the graduates (up from 15% in 2009)**. Close to 10% chose to work for companies in Telecom/Technology, 12% in FMCG and 7% in Energy companies.

As usual, most of our 2010 International MBA graduates found a job in Europe (52%, out of which 27% were in Spain). About 47% landed jobs in other regions, mainly Latin America, Asia and USA. IE Business School helps students find opportunities around the world, by keeping relationships with recruiters in different regions, facilitating contacts with our vast network of alumni, and by means of the more than 20 offices in all continents.

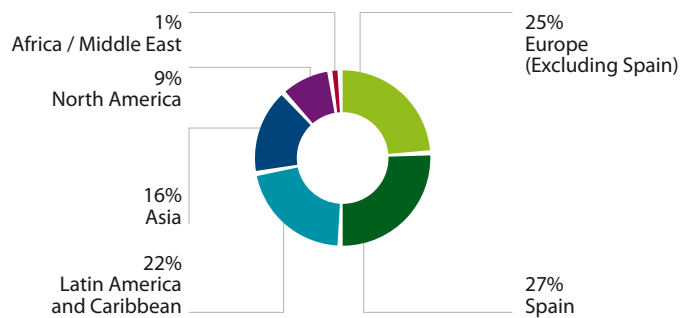
Placement by Industry



Placement by Function



Placement by Region



“

Since I come from an engineering background, my education and experience at IE has been crucial in developing an in-depth knowledge of business concepts. I have also enjoyed the entrepreneurial leanings at IE, where I was taught that entrepreneurship is about creativity, thinking of how to move ideas to markets and creating an impact that makes a real difference. From the first day at IE, I got a complete and comprehensive view of the job market. This clear view has enabled me to rightly select consulting as my career path and made me successful in the selection process at McKinsey & Company.”



Alberto Hijosa
MBA
Junior Associate
McKinsey & Company, Madrid

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The **International MBA class of 2010** accepted job offers in a wide variety of industries, functional areas and countries, which accounts for the diversity of the salaries. All salaries are reported in Euros, without taking into consideration cost of living, taxes or PPP.

3. Salaries*

| | |
|----------------|---------|
| Average Salary | 68,600 |
| Highest Salary | 137,900 |

(* In Euros, base salary, excluding sign-on bonus, variable salary and fringe benefits)

| Salary by Industry | Average | Highest | Salary by Region | Average | Highest |
|--|----------------|----------------|--------------------------|----------------|----------------|
| Petroleum / Energy | 67,409 | 126,000 | North America | 87,132 | 119,007 |
| Consulting | 75,964 | 133,491 | Latin American/Caribbean | 62,942 | 137,940 |
| Consumer Goods | 69,636 | 102,686 | Europe (including Spain) | 69,396 | 133,491 |
| Technology / Telecom | 65,428 | 137,940 | Africa / Middle East | 66,403 | 88,065 |
| Manufacturing | 87,354 | 111,073 | Asia Pacific | 68,676 | 112,974 |
| Real Estate | 46,143 | 64,133 | | | |
| Financial Services | 60,697 | 112,974 | | | |
| Pharma/Biotech/Health | 79,851 | 119,007 | | | |
| Non profit/International Organizations | 64027 | 68250 | | | |
| Others | 52772 | 64524 | | | |

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4. Career Changers and Mobility

A large number of our students come to IE with an aim of making a change in their careers. The experience with IE and the diversity of the student profiles enables them in effectively changing sectors, functions or locations to fulfill their career aspirations.

In 2010, about 76% of the graduates changed an important aspect of their career, using their transferable knowledge, international experiences and adaptability to enter a different industry, function or location. About 15% were able to change all three aspects at once successfully.

In terms of locations, the 25% of the Latin Americans, 50% of the North Americans and the 27% of the Asians accepted job offers in different locations. About half the Americans, 13% of the Asians and 16% of the Latin Americans chose to stay in Europe post their MBA.

About 30% of the consultants changed to financial services or industry, while 23% of the pre-MBA finance professionals opted to change to other industries.

| International Mobility | % |
|---------------------------------------|----------|
| Europeans | |
| a. Europe | 96 |
| b. Asia | 2 |
| c. Africa / Middle East | 1 |
| d. Latin America/Caribbean | 2 |
| Latin Americans | |
| a. Latin America/Caribbean | 75 |
| b. Europe | 16 |
| c. North America | 9 |
| Asians | |
| a. Asia | 73 |
| b. Europe | 13 |
| c. North America | 7 |
| d. Africa / Middle East | 7 |
| North Americans | |
| a. North America | 50 |
| b. Europe | 50 |
| Change to a Different Industry | |
| Former consultants to | |
| Financial Services | 17 |
| Industry | 13 |
| Consulting | 70 |
| Former finance professionals | |
| Consulting | 16 |
| Industry | 23 |
| Financial Services | 77 |
| Former industry professionals | |
| Consulting | 36 |
| Financial Services | 18 |
| Industry | 46 |

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IV. Women Professionals at IE

At IE, we value our women professionals and provide encouragement and options for them to excel in the field of their choice.

The Center for Diversity in Global Management was created in 2002 to promote gender, culture, age, sexual orientation, and functional diversity management as competitive advantages in the corporate world. Its overriding objective is to create a greater understanding of the diversity-related needs and demands of business organizations, and to promote inclusion policies in firms in both the western world and in developing countries with the aim of providing easier access for women into the mainstream economy.

Mentoring Program for high Potential Women

IE Business School's Mentoring Program is a privileged instrument for the professional development of high potential young women. The enhancement of leadership capabilities among participants is achieved through a holistic approach that combines: 1) academic activities and training for the development of key skills, 2) networking with prestigious professionals and 3) communication efforts to increase participants' visibility.

With the guidance of their mentors, leveraged on their experience, the young women make the most of the opportunities provided by the program. Mentors accompany mentees in the development of strategies that will lead them to achieve their goals. In doing so, they greatly contribute to increasing their mentees' abilities to navigate the difficult decisions that are inherent to successful careers. More than 60 high profile professionals from various backgrounds, sectors and nationalities are part of our mentor network and have supported the program since its launch in 2006.

The mentor program is not a career specific tool but it certainly helps students to foster their leadership and to focus on their objectives building a solid career path, while providing a powerful networking opportunity.

IE Women in Business (WIB) Club

IE Women in Business is a multicultural network of ambitious and entrepreneurial executive women.

This club serves as a platform for alumni and students by pursuing two main objectives – tackle issues that are of common interest and network. IE WIB provides IE women with networking opportunities that facilitate access to other professional women groups such as the European Professional Women's Network (EPWN), 85 Broads and the Global Summit of Women.

With the support of The Center for Diversity in Global Management students belonging to this club have participated in:

- Women Legacies Forum 2011 with Global Summit of Women, with participation by Irene Natividad, President of Global Summit of Women.
- Feminine talent after 40.
- Women investing in their future led by Janet Hanson, Founder and CEO of 85 Broads.
- Feminine Entrepreneurship, reinventing opportunities, sponsored by Accenture.
- Leadership and Career opportunity for women, Munich and Madrid.
- The story of a commitment to Diversity, sponsored by IBM.

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V. Employers of Internatio



onal MBA

Recruit at IE

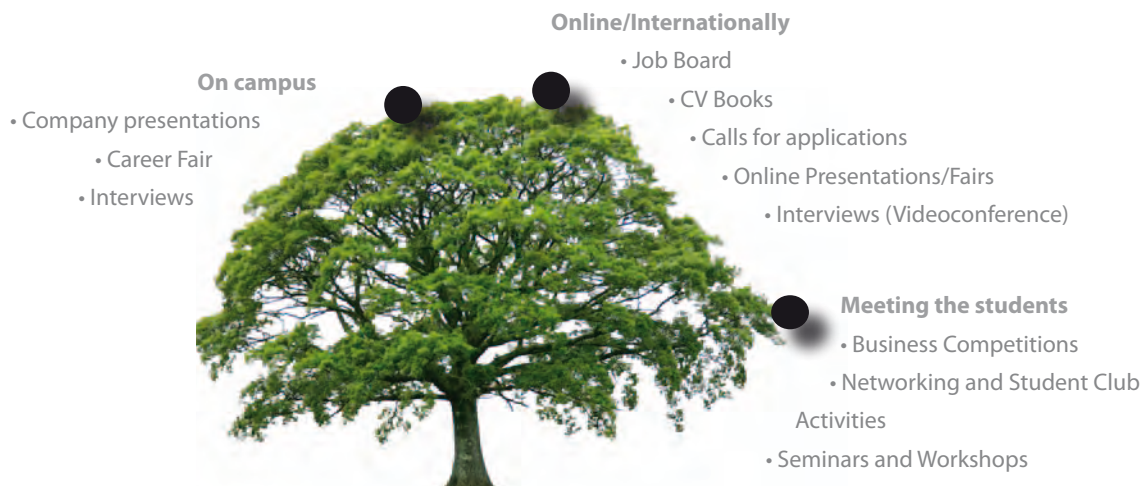
A large number of companies, executive search firms and headhunters count on IE Business School year after year in their search for top professionals, attracted by the quality and diversity of our students and graduates.

The Careers Management Center helps companies recruit from junior professionals to middle managers and senior executives, both on and off campus, from our full-time and part-time programs, as well as among our alumni network.

Top Employers

We would like to thank our Top Employers who recruited the highest number of our graduates in 2010.

1. Johnson & Johnson
2. Telefónica
3. L'Oréal
4. General Electric
5. Accenture
6. Deloitte
7. The Boston Consulting Group
8. Google
9. Grupo Santander
10. Barclays
11. PricewaterhouseCoopers
12. Bayer Schering Pharma
13. HSBC
14. Samsung
15. Novartis



How to recruit at IE – Overview

Recruiting Partners

Over 100 companies attended the International Career Fair organized on the IE campus in October 2010. HR representatives from local and international companies had the opportunity to meet our students, and initiate contacts that led to interviews and selection processes on and off campus.

Other companies chose to conduct on-campus presentations or post their job opportunities on our online job board.

Besides making these opportunities available to our students, we insist that they **take responsibility in managing their careers**, making the most of all the activities we offer them to bring them in contact with recruiters at early stages of the International MBA. Round tables, students' clubs activities, and presentations by top executives from leading corporations, just to mention a few examples of how we empower our students in their job search.

The following are some of the companies that attended our Annual Career Fair, conducted on-campus interviews and presentations and/or hired students from IE Business School during 2010:

| | | | | |
|--------------------------|-------------------------------|-----------------------------|--------------------------------|----------------------------|
| A | Banif | Clifford Chance | European Patent Office | INDITEX Group |
| A.T. Kearney | Bank of Georgia | Coca-Cola | Everis Consulting | Indra |
| Abbott International | Bank Of New York | Consentino | F | Infosys |
| Abengoa Solar | Barclays | Corporación Andina De | Facebook | ING |
| Accenture | BASF Coatings | Fomento | Ferrovial | Ingersoll Rand |
| Acciona | Bayer Schering Pharma | Crédit Agricole | Fitch Ratings | Inter-American Development |
| Adidas Salomon | BBVA | Credit Suisse | Fortis - BNP Paribas | Bank |
| Admirall Group | BDF Beiersdorf | Cuatrecasas | France Telecom (Orange) | Intermon Oxfam |
| AFA Press | Beam Global | D | Freshfields Bruckhaus Deringer | International Finance |
| African Development Bank | Bird & Bird | Daemon Quest | Fujitsu | Corporation |
| Air Liquide | Blackberry - RIM Company | Daewoo | G | J |
| Airbus | Bloomberg | Danone | Gamesa | Janssen-Cilag |
| Allen & Overy | Blue Orchard | Decathlon | Garrigues | John Deere |
| Allfunds Bank | BMW Financial Services | DELL | GE - General Electric | Johnson & Johnson |
| Almirall | BNP Paribas | Deloitte | General Mills | Johnson Controls |
| Alstom | Bombardier | Delta Partners | General Motors | Johnson Wax |
| Altran | Booz & Company | Deutsche Bank | GlaxoSmithKline | Jones Lang Lasalle |
| Amadeus | Bourjois | Deutsche Post | Goldman Sachs | JP Morgan |
| Amazon | BP Global | Deutsche Telekom | Goodyear Dunlop | K |
| American Express | Bridgestone | Dow Chemical | Google | Kellogg's |
| Amrop Hever Group | Bristol-Myers Squibb | Diageo | Groupe Chantelle | Kimberly Clark |
| Anheuser-Bush InBev | British American Tobacco | DLA Piper | Grünenthal | Knorr-Bremse Group |
| AON | BT | DuPont | Grupo Prisa | Korea Finance Corporation |
| Apple | Bulgari | E | Grupo Santander | KPMG |
| Arcano | Bureau Veritas | EA Games - Electronic Arts | H | Kraft Foods |
| Arthur D. Little | The Boston Consulting Group | EADS | Hammonds | L |
| Arvato | C | eBay | Havas Media | Latham & Watkins |
| Ashurst Morris Crisp | Calyon | EBRD European Bank | HBO | Lazard |
| Asian Development Bank | Capgemini | for Reconstruction and | Heineken | Lenovo |
| AstraZeneca | Carrefour | Development | Hertz | Leroy Merlin |
| Avon | Cartier | EDP | Hewlett Packard | LG Electronics |
| AXA Group | Caterpillar | Elizabeth Arden | Hogan Lovells International | Lilly |
| B | CB Richard Ellis | Eolia Renovables | LLP | Linklaters |
| Bain & Company | CCBC China Culture Business & | Emzingo | Honeywell | L'Occitane |
| Baker & McKenzie | Consulting | Epson | HSBC | Loewe |
| Banamex-Citigroup | CEMEX | Ericsson | Huawei | Lombard Odier |
| Banca March | Cetelem | Ernst & Young | Hyundai | L'Oréal |
| Banco Espirito Santo | Chevron | Estée Lauder | I | LVMH |
| Banco Popular | Cigna Life Insurance | European Council On Foreign | IATA | M |
| Banco Santander | Cisco Systems | Relations | IBM | Macquarie |
| Banesto | Citigroup | European Investment Fund | IKEA | Maersk |

“

I sincerely thank the careers department at IE for equipping me with different skills which helped me in writing cover letters, resume building and during negotiations stage later. It really works!”



Abhijat Singh
International MBA

Partner Technology Advisor
(Sales & Marketing Services Group),
Microsoft India

Mars
Mazars Group
McCann Erickson
McKinsey & Company
Mercer
Merck
Microsoft
Mitsubishi
Mittal
Monitor
Monsanto
Moody's
Morgan Stanley

N
Nestlé
NH Hotels
Nielsen Company
Nike
Nokia
Nomura
Novartis

O
OC&C Strategy Consultants
OCDE
Oliver Wyman
ONO
Oracle

P
Parfums Givenchy
Paypal
Pepsico
Pernod Ricard
Philips
Philip Morris International
PricewaterhouseCoopers
Procter & Gamble

R
Real Madrid
Reckitt Benckiser
Repsol YPF
Robert Allen Horton
Robert Bosch
Roche Pharmaceuticals

Roland Berger
RWE Supply & Trading

S
SABMiller
Samsung
Sanofi-Aventis
SAP
Schindler Group
Schneider Electric
Scotia Bank
Shiseido
Siemens
SK Group
Sodexo
Sol Melia
Sonae
Sony
Standard & Poors
Starbucks
Starwoods Hotel
Stryker
Swissport Menzies
Syngenta

T
Tata Group
Tata Motors
Telefónica
Tessera Solar
Tetra Pak
The ABB Group
The Boston Consulting Group
The Walt Disney Company
Thomson Reuters
Toys R Us
Triodos Bank

U
UBS
UNICEF
Unicredit Group
Unilever
United Nations

V
Vale
Vestas
Vodafone

W
Wal-Mart
Warner Bros
World Bank Group
Wrigley

Y
Yves Saint Laurent

Z
Zurich

3
3M



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VI. IE Outreach



During the International MBA Program, the students have an option for doing either long or short exchanges with some of the most renowned institutes in the world.

Doing an exchange gives the students an opportunity to experience a new location, job market and enjoy an extended network of fellow MBA students at other universities. We value our partnerships and thank our MBA Exchange Partners for their collaboration in 2010.

MBA Exchange Partners

| | | | |
|------------|--|--------------|---|
| ARGENTINA | Universidad de San Andrés | JAPAN | Keio University |
| AUSTRALIA | AGSM - The University of New South Wales | SOUTH KOREA | KAIST |
| AUSTRALIA | MBS - Melbourne Business School | SOUTH KOREA | Sogang University |
| BRAZIL | COPPEAD Graduate Business School | KUWAIT | College of Business Administration, Kuwait University |
| BRAZIL | FGV - Getulio Vargas | MEXICO | ITAM - Instituto Tecnológico Autónomo de México |
| CANADA | Queen's University | MEXICO | ITESM - Instituto Tecnológico y de Estudios Superiores de Monterrey |
| CANADA | Rotman School of Management - University of Toronto | PERU | Universidad del Pacífico |
| CANADA | Sauder School of Business - University of British Columbia | NETHERLANDS | Rotterdam School of Management, Erasmus University |
| CANADA | SSB - SCHULICH School of Business | SINGAPORE | NTU - Nanyang Technological University |
| CHILE | PUC - Universidad Pontificia Católica de Chile | SINGAPORE | NUS - National University of Singapore |
| CHINA | CKGSB - Cheung Kong Graduate School of Business | SOUTH AFRICA | UCT - University of Cape Town |
| CHINA | Fudan University | SOUTH AFRICA | Wits Business School |
| CHINA | Tsinghua University | UK | Manchester Business School |
| COLOMBIA | Universidad de Los Andes | USA | Babson College |
| COSTA RICA | INCAE Business School | USA | Cornell Johnson Graduate School of Management |
| FRANCE | ESSEC Business School | USA | Fletcher School, Tufts University |
| FRANCE | HEC Paris | USA | Foster School of Business, University of Washington |
| GERMANY | HHL - Leipzig Graduate School of Management | USA | Kellogg Graduate School of Management, Northwestern University |
| GERMANY | WHU - Otto Biesheim School of Management | USA | Leeds School of Business, Boulder - Colorado University |
| HONG KONG | HKUST - Hong Kong University of Science and Technology | USA | NYU - Stern School of Business |
| ICELAND | Reikjavik University | USA | Tuck School of Business, Dartmouth |
| INDIA | IIMA - Indian Institute of Management, Ahmedabad | USA | UNC Kenan-Flagler Business School |
| INDIA | IIMC - Indian Institute of Management, Calcutta | USA | UCLA |
| INDIA | ISB - Indian School of Business | USA | University of Chicago Booth School of Business |
| ISRAEL | Recanati Business School | USA | University of Miami |
| ITALY | SDA Bocconi School of Management | USA | University of San Diego |
| | | VENEZUELA | IESA - Instituto de Estudios Superiores de Administración |

International MBA

Class of 2010

Placement Report



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IE Business School
Careers Management Center



If you would like to learn more about the program, our faculty and other IE initiatives, Please download the International MBA brochure: www.ie.edu/imba or contact our international offices www.ie.edu/offices

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