



I. Facts and Trends



In 2010, as the world economy recovered from the crisis, setting new levels of competitiveness in the job markets, the Careers Management Centre rose to the challenge of placing IE students globally.

We are certainly proud of our achievements. We branched out into three specialized teams consisting of the career advisors, recruitment relations managers and career education professionals. We added a core career content to the program curricula; our advising team continuously provides personal career coaching and we have seen an increased exposure to recruiters all over the world.

With the aim to train, advise, and assist our students and alumni in their job search, we are happy to report that we have developed a well rounded approach to career development.

This is coupled by our students being well equiped with the necessary skills and know-how to undertake the functions of finance with maximum effectiveness, efficiency and professionalism and the ability to apply the functions of finance to create corporate and social value.

Our efforts in designing our Finance programs are reflected in the recent rankings by Financial Times, which placed our Master in Finance program in second position worldwide.*

The unique program characteristics have resulted in more than (88%) of the students working after 3 months of graduation.

A substantial number of students (67%) accepted jobs in corporate finance, capital markets and investment management (private banking and fund management) divisions of bulge bracket banks and financial boutiques. The rest of the students chose a career in the financial departments of multinationals and small and mid-sized companies.

With regards to regions, the placements have been concentrated in Europe (56%) and Asia (44%).

These new graduates joined the ranks of the more than 42,000 IE alumni who are based in more than 100 countries, both in public and private sectors and all types of industries with the aim of creating value for their communities.

*To see more information about our rankings please visit www.ie.edu/rankings



II. Profile of the Graduates

Master in Advanced Finance 2010 Profile

Nationalities	15
Gender	%
Male	75
Female	25
Age	%
Average	28.6
Range	24 - 39
Geographic Distribution	%
Asia	14
Eastern Europe (Non EU)	10
Europe (excluding Spain)	24
Latin America	32
North America (US and Canada)	1
Spain	19

Work Experience	years	
Average	5.0	
Work experience range	2.2 -14.5	
Undergraduate Degrees	%	
Business and Commerce	40	
Economics	25	
Engineering and Technology	15	
Finance and Banking	5	
Law	5	
Mathematics	5	
Social Sciences and Humanities	5	
Pre-Master Sectors	%	
Commercial Banking	35	
Consulting	15	
Investment Banking	15	
Finance	10	
Retail and Services	10	
High Tech, E-commerce and IT	5	
Energy and Construction	5	
Law, Auditing and Taxation	5	

Countries Represented:

Brazil, China, France, Greece, Italy, Mexico, Peru, Russia, Singapore, Slovakia, South Korea, Spain, Taiwan, Turkey and USA.



Adm Entrance



III. International Placement Statistics

Master in Advanced Finance (MIAF)

Respondents to the Placement Survey	93%	
Job Seekers *	100%	
Placement 3 Months after Graduation**	* 88%	
Source of Job Offers	%	
IE Career Services	40	
Graduate Facilitated	60	
Job offer received	%	
By graduation	33	
3 months after graduation	67	
Job offer accepted	%	
By graduation	33	
3 months after graduation	67	
Placement by Industry	%	
Financial Services	67	
Consulting	22	
Technology / Telecom	11	
reemology/releasing		
Placement by Function	%	
Finance / Accounting	67	
Consulting	22	
General Management	11	
Placement by Region	%	
Europe (including Spain)	56	
Spain	44	
Asia	44	



Average Salary *** **Highest Salary *****

66,400 78,900

* Of the total number of respondents **Of the total number of Job Seekers *** In Euros, base salary, excluding sign-on bonus, variable salary and fringe benefits



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IV. Recruiting Partners

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A.T. Kearney Abbott International Abengoa Solar Accenture Acciona Adidas Salomon Admirall Group AFA Press African Development Bank Air Liquide Airbus Allen & Overy Allfunds Bank Almirall Alstom Altran Amadeus Amazon **American Express** Amrop Hever Group Anheuser-Bush InBev AON Apple Arcano Arthur D. Little Arvato Ashurst Morris Crisp Asian Development Bank AstraZeneca Aveda (Estée Lauder) Avon AXA Group

B

Bain & Company Baker & McKenzie Banamex-Citigroup Banca March Banco Espirito Santo Banco Popular Banco Santander Banesto Banif Bank of Georgia Bank Of New York Barclays BASF Coatings Bayer Schering Pharma BBVA **BDF** Beiersdorf Beam Global Bird & Bird Blackberry - RIM Company Bloomberg **Blue Orchard BMW Financial Services BNP** Paribas Bombardier Booz & Company Bourjois **BP** Global Bridgestone **Bristol-Myers Squibb** British American Tobacco BT Bulgari **Bureau** Veritas The Boston Consulting Group

Calyon

Capgemini Carrefour Cartier Caterpillar **CB** Richard Ellis **CCBC China Culture Business & Consulting** CEMEX Cetelem Chevron **Cigna Life Insurance Cisco Systems** Citigroup **Clifford Chance** Coca-Cola Consentino Corporación Andina De Fomento Crédit Agricole Suisse **Credit Suisse** Cuatrecasas

D

Daemon Quest Daewoo Danone Decathlon DELL Deloitte Delta Partners Deutsche Bank Deutsche Post Deutsche Telekom

IV. Recruiting Partners

Diageo DLA Piper DuPont

E

EA Games - Electronic Arts EADS eBay EBRD European Bank for Reconstruction and Development EDP Elizabeth Arden **Eolia Renovables** Epson Ericsson Ernst & Young Estée Lauder **European Council On Foreign Relations European Investment Fund European Patent Office Everis** Consulting

F

Facebook Ferrovial Fitch Ratings Fortis - BNP Paribas France Telecom Freshfields Bruckhaus Deringer Fujitsu

G

Gamesa Garrigues GE - General Electric General Mills General Motors GlaxoSmithKline Goldman Sachs Goodyear Dunlop Google Groupe Chantelle Grünenthal Grupo Prisa Grupo Santander

H

Hammonds Havas Media HBO Heineken Hertz Hewlett Packard Hogan Lovells International LLP Honeywell HSBC Huawei Hyundai

IATA IBM IKEA INDITEX Group Indra Infosys ING Ingersoll Rand Inter-American Development Bank Intermon Oxfam International Finance Corporation

J

Janssen-Cilag John Deere Johnson & Johnson Johnson Controls Johnson Wax Jones Lang Lasalle JP Morgan JTI

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Kellogg's Kimberly Clark Knorr-Bremse Group Korea Finance Corporation KPMG Kraft Foods

L

Latham & Watkins Lazard Lenovo Leroy Merlin LG Electronics Lilly Linklaters L'Occitane Loewe Lombard Odier L'Oréal LVMH

Μ

Macquarie Maersk Mars

IV. Recruiting Partners

Mazars Group McCann Erickson McKinsey Mercer Merck Microsoft Mitsubishi Mittal Monsanto Moody's Morgan Stanley

Ν

Nestlé NH Hotels Nielsen Company Nike Nokia Nomura Novartis

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OC&C Strategy Consultants OCDE Oliver Wyman ONO Oracle Orange

Ρ

Parfums Givenchy Paypal Pepsico Pernod Ricard Philips Philip Morris International PricewaterhouseCoopers Procter & Gamble

R

Real Madrid Reckitt Benckiser Repsol YPF Robert Allen Horton Robert Bosch Roche Pharmaceuticals Roland Berger RWE Supply & Trading

<u>S</u>

SABMiller Samsung Sanofi-Aventis SAP Schindler Group Schneider Electric Scotia Bank Shiseido Siemens SK Group Sodexo Sol Melia Sonae Sony Standard & Poors Starbucks Starwoods Hotel Stryker Swissport Menzies Syngenta

T

Tata Group Tata Motors Telefónica Tessera Solar Tetra Pak The ABB Group The Boston Consulting Group The Walt Disney Company Thomson Reuters Toys R Us Triodos Bank

U

UBS UNICEF Unicredit Group Unilever United Nations

V

Vale Vestas Vodafone

W

Wal-Mart Warner Bros World Bank Group Wrigley

Y

Yves Saint Laurent

Z

Zurich

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If you would like to learn more about the program, our faculty and other IE initiatives:

Please download the Master in Advanced Finance brochure: **www.miaf.ie.edu** or contact our international offices: **www.ie.edu/offices**

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