IE - Yale Dual Degree
International MBA + Master of Advanced Management
#gobeyond

Objective
As part of the Global Network for Advanced Management, a forum of elite business schools from around the world, IE is able to offer students to earn an MBA as well as a Master of Advanced Management (MAM) from Yale University’s School of Management (SOM). The MAM program gathers the most promising management students from around the world to exchange ideas and points of view that complement the knowledge and skills they learned in their home countries as MBA students.

Admissions Requirements / Process

Institution
IE Business School

Program
International MBA

Process
To apply you must submit the online application along with the required supporting documents listed in the application form and the GMAT, GRE or the IE Global Admissions Test (iGAT). If your complete file meets the selection committee’s criteria, you will be invited for an interview.

Requirements
- A minimum of 3 years of work experience
- Bachelor’s Degree or equivalent (transcripts and diploma)
- Entrance Exam: GMAT, GRE or iGAT
- Language Certificate (English or Spanish) if you are a non-native speaker of the language in which you are planning to study the program
- 1 page Curriculum Vitae
- Two Letters of Recommendation
- Photo and copy of passport
- Application Fee: 125 Euros

Deadline
IE Business School offers two intakes per year (April & November) for its International MBA program and has a rolling admissions process meaning there are no application deadlines. Nonetheless, early application is highly recommended to ensure a place in the intake of your choice.

Yale University School of Management (SOM)

Program
Master of Advanced Management (MAM)

Process
Admission to the Master of Advanced Management program is available to students who either (1) are enrolled in Global Network for Advanced Management member schools and expect to receive their MBA degree or equivalent before the program start in August 2013 or (2) have graduated from a Global Network for Advanced Management member school within the past two years with an MBA or equivalent degree. To apply you must use the online application found on the website.

Requirements
- Official transcript from your current MBA program
- Standardized test scores (e.g., GMAT, GRE) taken when applied to MBA program
- One letter of recommendation from the Dean or Director of your MBA program
- Curriculum vitae
- 2 essays
- Application Fee

For more information, please check: http://mam.som.yale.edu/admissions

*Key dates are subject to annual change. Please check the corresponding program website for the most up-to-date information
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**IE Business School International MBA (9 months)**

- November - January: Business Fundamentals
- February - May: Core Management
- May - July: Integration and Implementation

**Yale University School of Management Master of Advanced Management**

While at Yale, MAM students will follow a personalized program of graduate-level study in management, economics, political science, international relations, and other fields through coursework at Yale SOM and across the university. With the support of Yale SOM faculty advisors, students choose from hundreds of elective courses taught by leading experts.

While there are no required courses, the following sample schedules illustrate curricular possibilities. A total of 10 semester courses are required.

### Examples

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### Entrepreneurship

- Commercialization of Technologies
- Legal Aspects of Entrepreneurship
- Intellectual Property
- Operating a Hedge Fund
- Global Social Entrepreneurship

### Marketing

- Listening to the Consumer
- Managing/Marketing Programs
- Behavioral Perspectives on Marketing
- Pricing Strategy
- Design and Marketing of New Products
- Consumer Behavior

**Program Cost & Financial Aid**

The tuition fees for the programs are:
- International MBA: €59,200*
- MAM: $55,430*

Requests for financial aid will be processed separately by each institution and in accordance with the school’s policy.

*Prices are subject to annual change. Please check the corresponding program websites for the most up-to-date information.

**Contact Information**

**Yale School of Management**

- Master of Advanced Management Program
- 135 Prospect Street, PO Box 208200
- New Haven, Connecticut 06511 USA
- Phone: +1 203 436 8402
- Email: Advanced.Management@yale.edu

**IE Business School**

- Admissions Department
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- Email: IMBA.Admissions@ie.edu